

EARNING PRESENTATION

Q1-FY26





37 Years
Of Experience

5
Manufacturing
Plants

2,500+
Employees

10+
Exports to
Countries

Marquee
Global Customers

**Strategic
Partners**
to Major Auto
OEMs

6%
4 Year
Revenue CAGR

9%
4 Year PAT CAGR

- The Hi-Tech Gears Ltd. (THGL) was incorporated in 1986 and has grown to be an auto component manufacturer of high repute, supplying engine and transmission components to diverse marquee customers across the globe.
- The company is led by a highly experienced and professional team and governed by a strong Board of Directors, including seven independent directors of eminent industry leaders.
- It 5 state-of-the-art manufacturing plants across the world, with 3 plants in India and 1 each in Canada and USA.
- The product portfolio of the company comprises best-in-class precision gears, shafts, transmission components, and engine components catering to diverse segments of Two-Wheeler, Passenger Vehicles, Commercial Vehicles – On Highway and Agri and Off Highway Vehicles.
- THGL are key strategic suppliers to various OEMs in the automotive industry, specializing in producing components that meet the highest quality standards in the industry.

The Hi-Tech Gears Vision

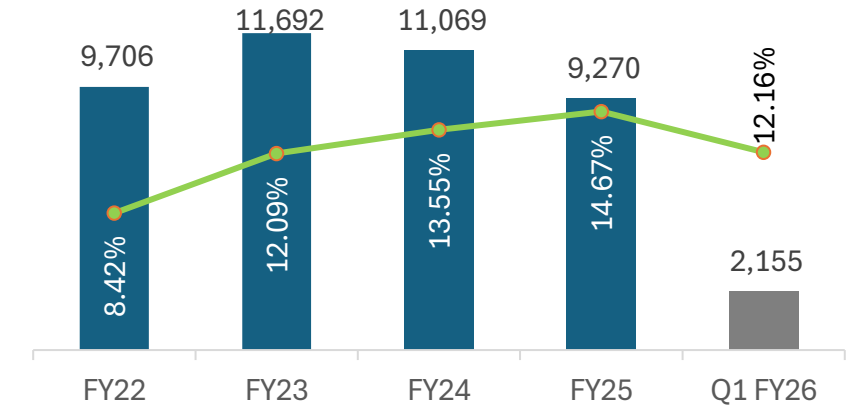
“Be A Global Footprint Company and A Benchmark For World Class Manufacturing Systems”

The Hi-Tech Gears Mission

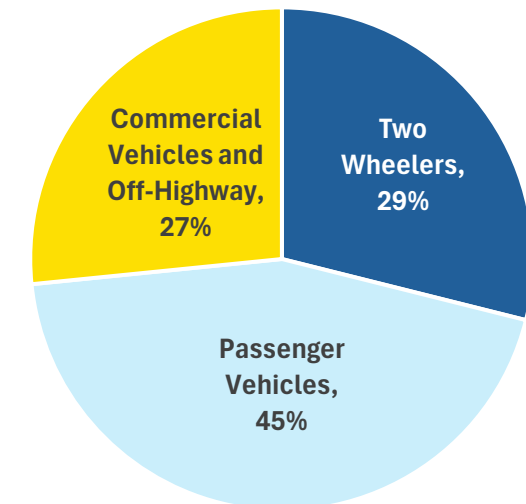
We will be the preferred partner in delivering engineering products and design solutions through lean philosophy with a focus on:

- Building a customer centric organization
- Rapid development of products and innovative solutions
- Ensuring cost effectiveness
- Developing competent and committed people

CONSOLIDATED REVENUE (INR Mn) & EBITDA MARGINS (%)



FY25 CONSOLIDATED REVENUE CONTRIBUTION (%)





Leading manufacturers of critical high-precision gears, shafts and transmission components driven by **core Engineering Excellence** capabilities



One of the very few component manufacturers catering to diverse segments of **automobiles and engines**



Strategically located **state-of-the-art manufacturing facilities** in **India, Canada and USA**



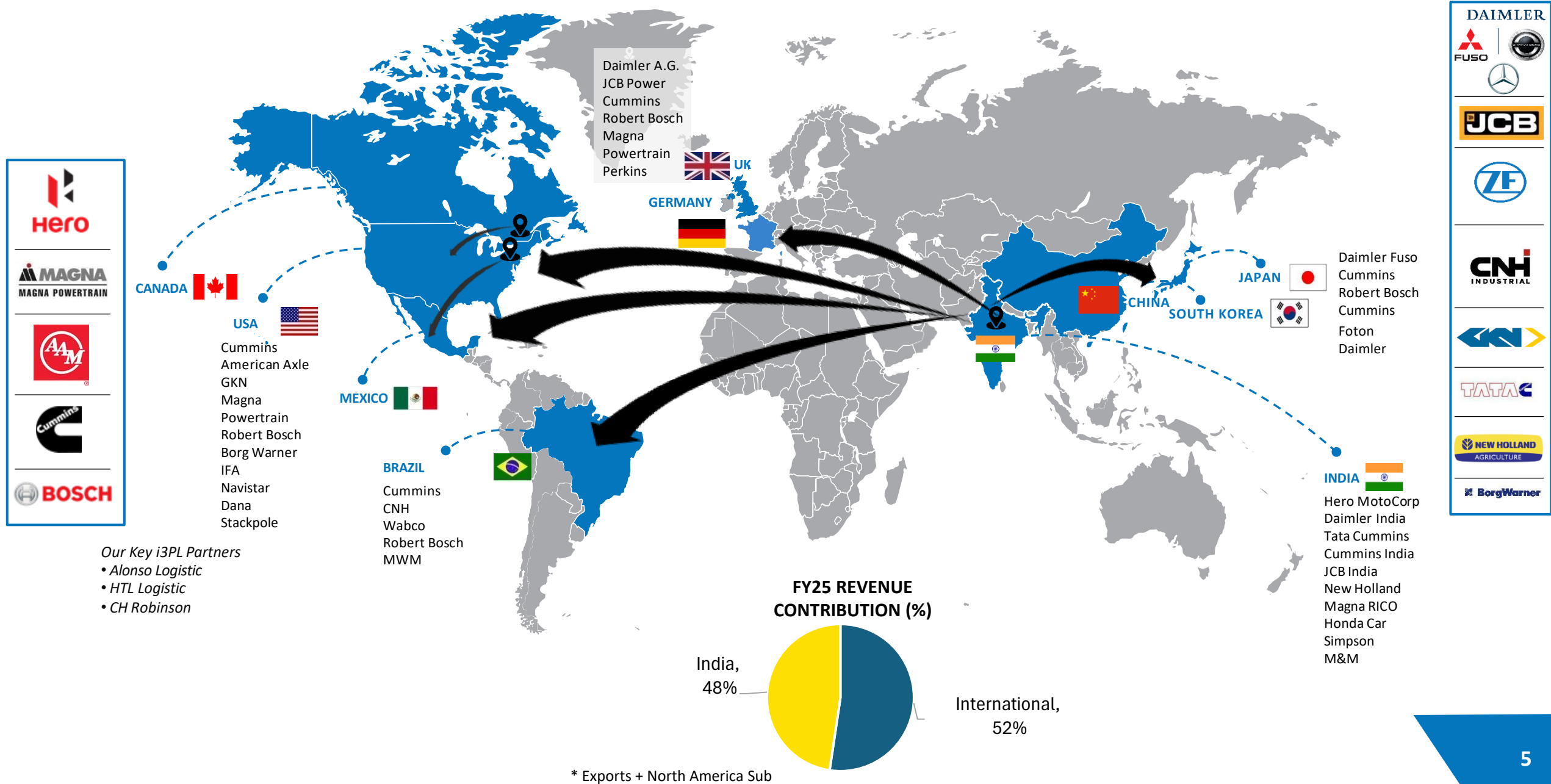
Long-standing strong relationships with customers and suppliers



Operational excellence drive through 'Lean' manufacturing principles and TPM practices



Entrepreneurial, Empowered, loyal & committed team



TWO-WHEELER						
						
MEDIUM & HEAVY COMMERCIAL VEHICLES						
						
PASSENGER CARS						
						
AGRI, ENGINES AND OFF-HIGHWAY						
						



Manufacturing facilities in India



Plant-I, Bhiwadi

Est. 1986



Plant-II, Manesar

Est. 2005



Plant-III, Bhiwadi

Est. 2011



Manufacturing facilities overseas



Plant-I, Guelph, Canada

Acquired 2017



Plant-II, Emporium USA

Acquired 2017

DUAL SHORE PRESENCE

Two-Wheeler Transmission



Car Transmission & Driveline



Commercial & Off-Highway Vehicles Transmission



Engine Gears



Power Take Off Components



Precision Forging & Machining



Sintered Components



Forging

- Hot Forging
- Warm Forging
- Cold Forging
- Cold Extrusion
- Coining



Machining

- CNC Turning
- Gear Cutting (Wet & Dry Hobbing / Broaching / Shaping / Shaving)
- Spline Rolling
- Auto Shaft straightening
- Deep Hole Drilling etc.



Heat Treatment

- Normalizing
- Case Carburizing,
- Carbo-nitriding,
- Nitro Carburizing,
- Induction Hardening
- Nitriding
- Tempering etc.
- Shot Blasting/ Shot Peening



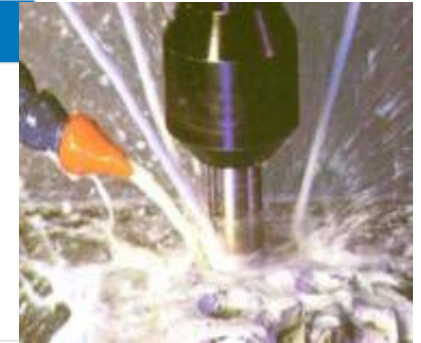
Finishing

- Gear Grinder
- Honing,
- Gear Honing,
- Hard Turning,
- Grinding, etc.



Tool Room & Die Manufacturing

- Vertical Machining Center EDM.



Assembly

- Shaft with cone assy
- Steering linkage assy
- 2W Main & Counter shaft assy
- Anti-backlash Gear assy
- Gears with bush/pin assy
- Driveline shafts with slinger assy



World Class In-house Manufacturing Facilities with Fungible Capacities

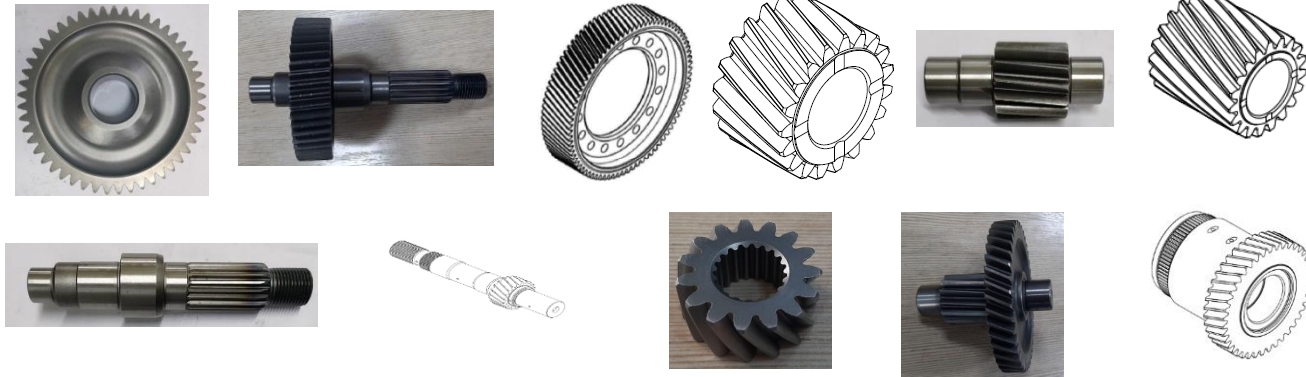
Electric Vehicle Components

EV-Differential Assembly – EV deliver higher torque and power curve with fewer gear with higher rotational speed.

THGL Initiatives:

TW : Gear Component Final Assembly & Counter Assembly and Gear Drive

PC : Helical Gear Components



Advance Technology Components

Automatic Transmission Gear – Single speed transmission consist of single reduction gear, reverted gear or a compound gear train works on principle of reduction of RPM and increasing torque

Higher CC Components Metallurgy Requirement– Increase in fatigue life and high performance at lower NVH specifications

THGL Initiatives:

Engineering Capability are being enhanced to design and manufacture advance technology components and Gear Box

Enhancement of precision Metallurgy processes (e.g. short peening) to deliver requisite specs on fatigue life, residual stress level and tighter NVH requirement.



Won EV business from Hero Moto Corp and Dana – currently in Production

Active quotes across customers in EV space



FINANCIAL OVERVIEW



Q1-FY26 Consolidated Highlights

INR 2,155 Mn	INR 262 Mn	INR 105 Mn	INR 60 Mn
Operational Income	Operational EBITDA	PBT	PAT
(17.3)% YoY	(36.1)% YoY	(50.7)% YoY	(57.7)% YoY

INR 3.19	12.16%	4.87%	2.78%
Diluted EPS	EBITDA Margin	PBT Margin	PAT Margin

Q1-FY26 Standalone Highlights

INR 1,591 Mn	INR 197 Mn	INR 129 Mn	INR 94 Mn
Operational Income	Operational EBITDA	PBT	PAT
(11.3)% YoY	(28.9)% YoY	(31.4)% YoY	(34.7)% YoY

INR 4.99	12.38%	7.91%	5.76%
Diluted EPS	EBITDA Margin	PBT Margin	PAT Margin

India Business: Consolidation and Improving Operating Efficiencies

- Standalone India operations continues in consolidation phase with strong focus on improving operational efficiency.
- Export revenues have declined on account of
 - Uncertain geo-political operating environment in Europe and North America
 - Aggravated by high tariff rates levied by USA from April 2025
- Domestic demand remains stable
- Key challenges faced were demand fluctuations as export customers are in wait and watch mode and unavailability of shopfloor manpower
- Outstanding term loan for Standalone business as on 30th June 2025 is **ZERO** and lowest working capital debt in 16 quarters. Debt to Equity Ratio for Standalone business has also improved YoY from 0.20 to 0.07.

Standalone (INR Mn)	Jun- FY 25-26	Jun- FY 24-25	Mar- FY 24-25
Outstanding Term Loan	0	425	100
CC Limits Utilized	341	503	454

Consolidated (INR Mn)	Jun-FY 25-26	Jun-FY 24-25	Mar- FY 24-25
Outstanding Term Loan	210	708	320
CC Limits Utilized	386	862	491

- Despite challenges in environment operating, we have continued to maximize Free Operating Cash Flow (FOCF)

FOCF (INR Mn)	Q1 FY 25-26	FY 24-25
India	282	1,029
Consolidated	348	1,656

- Focus on winning new business and improving asset utilization through targeted selling of existing capacities

North America: Positioned for Growth Amidst Market Volatility

- North American business revenues decreased on account of
 - High volatility driven by economic uncertainty, shifting consumer preferences due to inflation, and stagnant real disposable income
 - Aggravated by high tariff rates levied by USA from April 2025
- Lower profitability in the Overseas operations is on account of
 - Lower revenue and higher raw material cost due to product mix partially compensated by higher productivity.
- Growth-Focused Strategy:
 - With an enhanced operational foundation, the company is now ready to capture market opportunities as they emerge.
 - By leveraging existing capacities, the company is actively quoting new business.
- New Business
 - Multiple RFQs in advanced stages of closure with existing customers
 - New customers are also being pursued to sell existing capacities

FY 23-25

New business won ~ ₹ 803 Mn annualized

Existing Customers ₹ 309 Mn	New Customers ₹ 494 Mn
Entry into Indian Passenger Car customers	

Q1 FY 25-26

New business won ~ ₹ 23 Mn annualized

Current Customer ₹ 23 Mn	New Customer ₹ - Mn
Inclusion of new platform	

- 117 Precision components under development across businesses (TW, CV and PC), geographies (Domestic and Export)
- Average ramp-up time to achieve peak revenues ~ 2-3 years post Start of Production (SOP)
- All new programs are being launched with limited balancing capex

Pivot on EV and New Customer Additions

New Customers			
			

EV Customers	
	

Presence in higher CC bikes (> 350 CC): Harley Davidson X-440



Hero Mavrick 440



Entry into Indian Passenger Car SUV segment – Mahindra & Mahindra



Consolidation in Off-Highway Segment



PARTICULARS (INR Mn)	Q1-FY26	Q1-FY25	Y-O-Y	Q4-FY25	Q-O-Q
Operational Revenue	2,155	2,606	(17.3)%	2,149	0.3%
Total Expenses	1,893	2,196	(13.8)%	1,818	4.1%
EBITDA	262	410	(36.1)%	331	(20.8)%
<i>EBITDA Margin (%)</i>	<i>12.16%</i>	<i>15.73%</i>	<i>(357) Bps</i>	<i>15.40%</i>	<i>(324) Bps</i>
Depreciation and amortisation	164	156	5.1%	159	3.1%
Finance costs	38	65	(41.5)%	43	(11.6)%
Other Income	45	24	87.5%	43	4.7%
PBT before exceptional items	105	213	(50.7)%	172	(39.0)%
Exceptional Items	0	0	NA	0	NA
PBT	105	213	(50.7)%	172	(39.0)%
Tax Expense	45	71	(36.6)%	75	(40.0)%
PAT	60	142	(57.7)%	97	(38.1)%
<i>PAT Margin (%)</i>	<i>2.78%</i>	<i>5.45%</i>	<i>(267) Bps</i>	<i>4.51%</i>	<i>(173) Bps</i>
Other Comprehensive Income	80	(23)	NA	(83)	NA
Total Comprehensive Income	140	119	17.6%	14	NA
Diluted EPS	3.19	7.57	(57.9)%	5.17	(38.3)%

PARTICULARS (INR Mn)	Q1-FY26	Q1-FY25	Y-O-Y	Q4-FY25	Q-O-Q
Operational Revenue	1,591	1,794	(11.3)%	1,596	(0.3)%
Total Expenses	1,394	1,517	(8.1)%	1,349	3.3%
EBITDA	197	277	(28.9)%	247	(20.2)%
EBITDA Margin (%)	12.38%	15.44%	(306) Bps	15.48%	(310) Bps
Depreciation and amortisation	86	79	8.9%	84	2.4%
Finance costs	21	35	(40.0)%	25	(16.0)%
Other Income	39	25	56.0%	47	(17.0)%
PBT	129	188	(31.4)%	185	(30.3)%
Tax Expense	35	44	(20.5)%	51	(31.4)%
PAT	94	144	(34.7)%	134	(29.9)%
PAT Margin (%)	5.76%	8.03%	(227) Bps	8.40%	(264) Bps
Other Comprehensive Income*	0	(15)	NA	(82)	NA
Total Comprehensive Income	94	129	(27.1)%	52	80.8%
Diluted EPS	4.99	7.64	(34.7)%	7.11	(29.8)%

Note: * Other Comprehensive Income for Q4-FY25, includes loss amounting to Rs 116.20 million on account of impairment in fair valuation of investment in the equity shares of Altigreen Propulsion Labs Private Limited based on the share valuation report of registered valuer.

PARTICULARS (INR Mn)	FY23	FY24	FY25	Q1-FY26
Revenue from Operations	11,692	11,069	9,270	2,155
Expenses	10,278	9,569	7,910	1,893
EBITDA	1,414	1,500	1,360	262
<i>EBITDA Margins (%)</i>	<i>12.09%</i>	<i>13.55%</i>	<i>14.67%</i>	<i>12.16%</i>
Depreciation and amortisation	822	612	635	164
Finance costs	332	378	214	38
Other Income	79	99	117	45
PBT before exceptional items	339	609	628	105
Exceptional Items*	-	770	0	0
Profit before tax	339	1,379	628	105
Tax expense	108	236	224	45
PAT*	231	1,143	404	60
<i>PAT Margins (%)</i>	<i>1.98%</i>	<i>10.33%</i>	<i>4.36%</i>	<i>2.78%</i>
Other Comprehensive income**	30	17	(143)	80
Total Comprehensive income	261	1,160	261	140
Diluted EPS (INR)	12.3	60.73	21.46	3.19

Note: * Higher Net Profit due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24

** Other Comprehensive Income in FY25, includes loss amounting to Rs 116.20 million on account of impairment in fair valuation of investment in the equity shares of Altigreen Propulsion Labs Private Limited based on the share valuation report of registered valuer.

PARTICULARS (INR Mn)	FY23	FY24	FY25	Q1-FY26
Revenue from Operations	7,818	7,800	6,576	1,591
Expenses	6,725	6,748	5,613	1,394
EBITDA	1,093	1,052	963	197
<i>EBITDA Margins (%)</i>	<i>13.98%</i>	<i>13.49%</i>	<i>14.64%</i>	<i>12.38%</i>
Depreciation and amortisation	316	316	328	86
Finance costs	171	182	119	21
Other Income	88	93	120	39
Profit before tax	694	647	636	129
Tax expense	191	154	162	35
PAT	503	493	474	94
<i>PAT Margins (%)</i>	<i>6.36%</i>	<i>6.32%</i>	<i>7.21%</i>	<i>5.76%</i>
Other Comprehensive income*	4	4	(111)	0
Total Comprehensive income	507	497	363	94
Diluted EPS (INR)	26.79	26.19	25.19	4.99

Note: * Other Comprehensive Income in FY25, includes loss amounting to Rs 116.20 million on account of impairment in fair valuation of investment in the equity shares of Altigreen Propulsion Labs Private Limited based on the share valuation report of registered valuer.

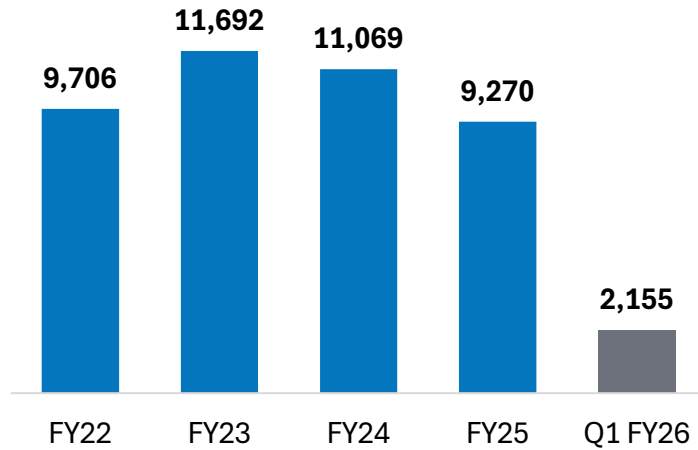
PARTICULARS (INR Mn)	FY23	FY24	FY25
NON-CURRENT ASSETS	5,390	4,925	4,593
a) Property, plant and equipment	3,853	3,417	3,112
b) Capital work-in-progress	132	37	12
c) Right of Use Assets	263	409	625
d) Other Intangible assets	526	479	414
f) Goodwill	314	320	304
g) Financial assets			
i) Investments	122	123	6
ii) Loans	1	1	1
iii) Other Financial Assets	46	87	59
i) Deferred Tax Assets (Net)	83	-	2
J) Other non-current assets	50	55	58
CURRENT ASSETS	4,465	4,159	3,448
a) Financial Assets			
i) Trade Receivables	2,086	2,004	1,530
ii) Cash and cash equivalents	334	140	114
iii) Bank balances other than above	464	399	243
iv) Loans	7	2	3
v) Other financial assets	87	61	50
b) Current Tax Assets (Net)	28	31	13
b) Other current assets	223	285	240
d) Inventories	1,235	1,236	1,255
TOTAL ASSETS	9,855	9,084	8,041

PARTICULARS (INR Mn)	FY23	FY24	FY25
EQUITY	3,545	4,662	4,836
Equity Share Capital	188	188	188
Other Equity	3,357	4,474	4,648
NON-CURRENT LIABILITIES	2,474	1,486	1,355
a) Financial Liabilities			
i) Borrowings	2,196	530	217
ii) Lease Liability	205	905	1,054
b) Provisions	38	38	37
c) Deferred tax liabilities (net)	25	3	39
d) Other Non- Current Liabilities	10	9	8
CURRENT LIABILITIES	3,836	2,937	1,850
a) Financial Liabilities			
i) Borrowings	2,136	1,416	594
ii) Lease Liabilities	35	134	158
iii) Trade Payables	1,206	1,076	840
iv) Other financial liabilities	330	222	165
b) Other current liabilities	105	53	72
c) Provisions	24	37	21
TOTAL EQUITY AND LIABILITIES	9,855	9,084	8,041

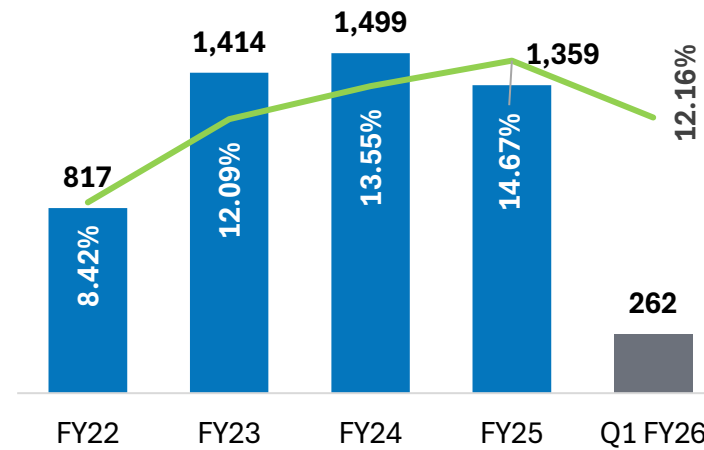
PARTICULARS (INR Mn)	FY23	FY24	FY25
NON-CURRENT ASSETS	4,089	4,016	4,075
a) Property, plant and equipment	1,840	1,791	1,762
b) Capital work-in-progress	126	32	7
c) Right of Use Assets	263	332	558
d) Other Intangible assets	7	7	7
f) Financial assets			
i) Investments	1,671	1,663	1,550
ii) Loans	79	79	71
iii) Other Financial Assets	53	56	59
iv) Deferred tax assets (net)			2
J) Other non-current assets	50	55	59
CURRENT ASSETS	3,193	3,005	2,629
a) Inventories	789	854	929
a) Financial Assets			
i) Trade Receivables	1,518	1,421	1,162
ii) Cash and cash equivalents	129	60	64
iii) Bank balances other than above	464	399	243
iv) Loans	4	2	3
v) Other financial assets	78	24	7
b) Current Tax Assets (Net)	26	30	10
c) Other current assets	185	215	211
TOTAL ASSETS	7,282	7,021	6,704

PARTICULARS (INR Mn)	FY23	FY24	FY25
EQUITY	3,976	4,431	4,706
Equity Share Capital	188	188	188
Other Equity	3,788	4,243	4,518
NON-CURRENT LIABILITIES	664	632	604
a) Financial Liabilities			
i) Borrowings	386	304	80
ii) Lease Liability	205	272	479
b) Provisions	38	38	37
c) Deferred tax liabilities (net)	25	8	-
d) Other Non- Current Liabilities	10	9	8
CURRENT LIABILITIES	2,642	1,958	1,394
a) Financial Liabilities			
i) Borrowings	1,372	854	474
ii) Lease Liabilities	35	42	75
iii) Trade Payables	843	793	617
iv) Other financial liabilities	264	179	139
b) Other current liabilities	104	53	68
c) Provisions	24	37	21
TOTAL EQUITY AND LIABILITIES	7,282	7,021	6,704

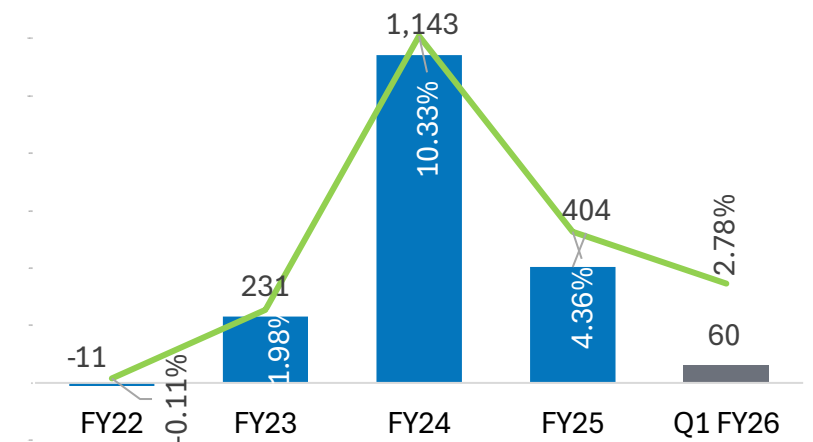
OPERATIONAL REVENUE (INR MN)



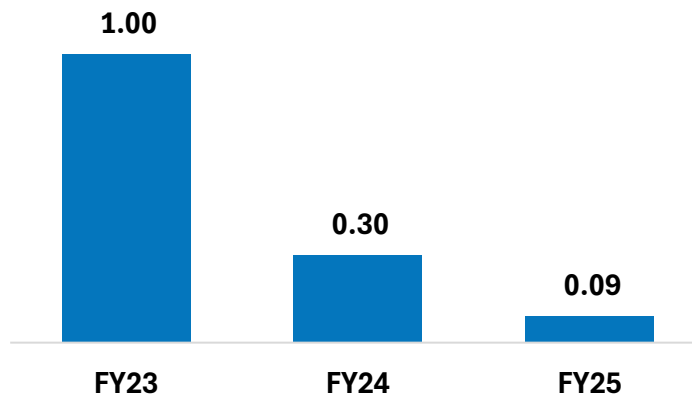
EBITDA (INR MN) & EBITDA MARGINS (%)



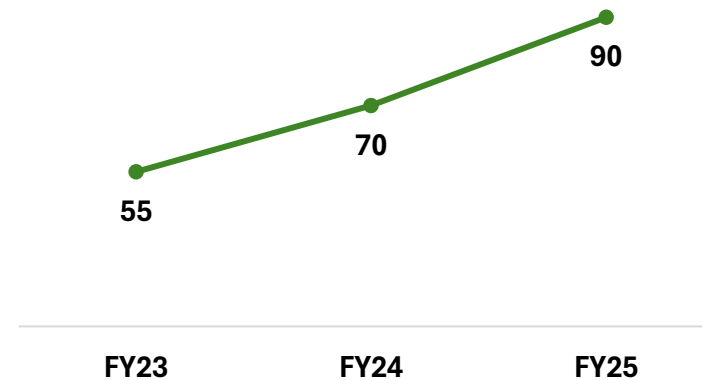
PAT (INR MN) & PAT MARGINS (%)



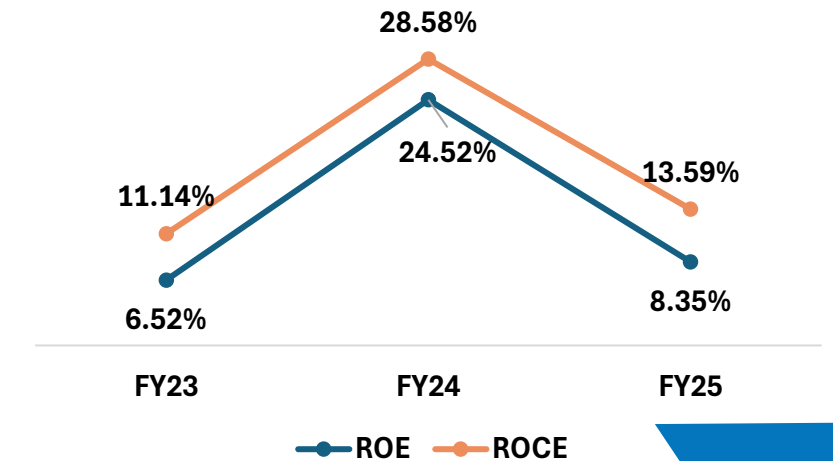
Net Debt to Equity (X)



Cash Conversion Cycle (Days)

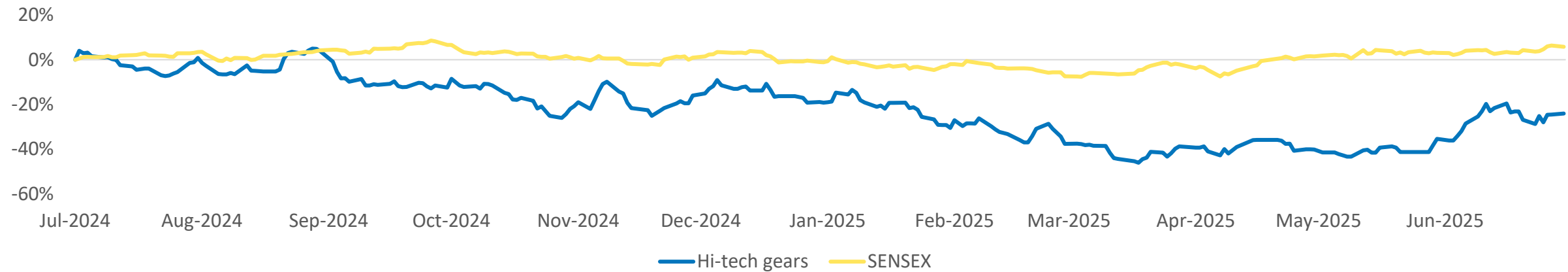


ROCE (%) AND ROE (%)



*Note: * Higher Net Profit, ROCE and ROE due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24*

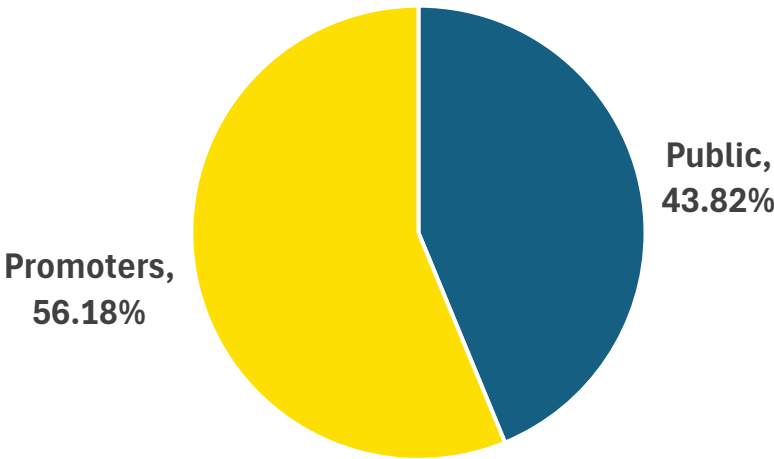
SHARE PRICE PERFORMANCE



MARKET DATA (INR) AS ON 30th JUNE, 2025

Face Value	10.00
CMP	751.00
52 Week H/L	1,060.00/523.05
Market Cap (INR Mn)	14,113.71
Shares O/S (Mn)	18.79
Avg. Volume ('000)	6.86

SHAREHOLDING PATTERN AS ON 30th JUNE, 2025



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THANK YOU

